

Mario Campos

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Date of birth: 12.26.1977

Vitacura, Santiago, Chile
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Citizenship: Chilean



EDUCATION

- April 2002 – August 2005 **Master in Developmental Economics**
(Full-time Program)
Developing Countries Economic Policy,
Economic Growth, Macroeconomics
Universität Erlangen-Nürnberg, Nuremberg, Germany
Thesis:
How to improve the Chilean exports'
competitiveness through industrial clusters
- March 1996 – Dec. 2000 **Graduate in Economics (Licenciado en Ciencias Económicas)**
Econometrics, Economic Policy and Growth, Public Finance
Universidad de Chile, Santiago, Chile
Thesis:
Mining Taxation in Chile (Tributación de las
Empresas Mineras en Chile)
- Aug. – Dec. 2000 Thesis:
Mining Taxation in Chile (Tributación de las
Empresas Mineras en Chile)
- Aug. 1998 – July 2000 Student assistant:
Statistics 2, Professor Luis Bruna
- March 1984 – Dec. 1995 **Primary and High School at the Liceo Alemán, Santiago, Chile**
- Jan. – April 1994 **Student Exchange Program, Lessing Gymnasium,**
Uelzen, Germany

LANGUAGES

- Spanish:** Mother tongue
- English:** **Fluent written and spoken**
- German:** **Fluent written and spoken**
- French:** **Basics**
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PROFESSIONAL EXPERIENCE & INTERNSHIPS

- Since October 2005 **Analyst at the German Office for Foreign Trade**
Bfai (Bundesagentur für Ausseiwirtschaft) Santiago, Chile
-Informing German Companies about the markets
in Chile, Peru and Ecuador
-Preparing reports on economic data and trends
-Reporting investments' opportunities
- March 2004 – March 2005 **Intern at Marketing / Country Management**
Robert Bosch GmbH, Power Tools, Leinfelden, Germany
-Analysing of new channels for sales
-Organisation of promotions and labelling
-Pricing and supporting for product's launch
-General support of country sales organisations in Italy, Spain and
Netherlands
-Supply chain management (SCM)
- April – October 2001 **Project Coordinator „Bank in Action“**
Junior Achievement in Chile(Foundation), Santiago, Chile
-„Bank in Action“ organisation, bank simulation, sponsored by
Citibank and the Department of Education
-Participants' coaching (110 teams) with Citibank's support
-Public relation activities
- Aug. – October 2000 **Intern at the Research Department**
Chilean Mining Council, Santiago, Chile
-Collecting statistical data on demography, employment and
product by economical sectors
-Preparing presentations in PowerPoint about mining's contribution
to improve macroeconomic variables e.g. unemployment, income
per capita and investment
-Researching on natural resources economics, mining taxation and
sustainable development

OTHERS ACTIVITIES ABROAD

- Nov. 2001 Germany: application process to the Master Program
Dec. 2001 – March 2002 Eastern Europe trip (Hungary, Czech Rep. And Poland)

SKILLS & HOBBIES

Computer skills: Microsoft Word, Excel, PowerPoint. SAP-System. Econometric Packages

Hobbies: Triathlon, Football

REFERENCES

Agustín UZCANGA
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Country Manager (PT-GEU/MKC)
Robert Bosch GmbH, Leinfelden,
Germany